



## How to Reign in the Complexity of International Car Fleet Costs

Try to compare international car fleet costs from one country or lease supplier to another and you are up for a lot of late nights pulling your hair out. Even with existing IT tools from big name brands there are still numerous obstacles to produce even basic consolidated fleet cost reports across national boundaries:

- Different contract types with a wide variety of cost components
- Changes in business requirements
- Fleet cost data in multiple currencies
- New and different vehicle models
- Increases or decreases in fleet sizes
- Government regulations
- Hidden cost components
- Terminology without a common standard
- Poor, unaudited data quality

HAYMOZ Fleet Performance in Zürich, Switzerland delivers a Fleet Management Information System (fleetMIS) which is able to audit and standardize TCO cost components for comparison at a corporate and local level. In this way various contract types and other lease variations can be compared as apples-to-apples on an international basis. A rigorous and holistic audited data process is implemented with the lowest Total Cost of Ownership (TCO) as a central

focus. Using a wide array of modules HAYMOZ Fleet Performance is able to integrate a monitoring process of key factors; including TCO cost components, CO<sup>2</sup> performance, technical fuel and actual fuel consumption, driver efficiency, Investment and other Key Performance Indicators.

A key feature of the fleetMIS is usability on an organizational level. There is no workload for the client and the platform is completely online allowing for no internal IT investment and completely paperless data process management. The fleetMIS provides updated performance feedback and a constant benchmark to fleet representatives at both a local and corporate level. This system is able to serve as a corporate quality check in assessing potential arbitrary local fleet policies and how they could be harmonized with corporate requirements. The fleetMIS is also integrated at a local level to help remind country fleet representatives that their commitment is to corporate policy and goals, not to their local industry cronies.

The diagram below demonstrates how HAYMOZ Fleet Performance is able to integrate data from multiple suppliers and countries into a standardized easily accessible online platform; all fleet data can also be synchronized with fleetADMIN, a parallel system for daily fleet administration:

